



FINDEX Inc. signs a capital and business alliance contract with AOS Data

A combination of FINDEX integrated solutions with AOS data cloud to support operations including regional collaboration, BCP and medical data backup services

FINDEX Inc. (the “Company”) entered into a capital and business alliance contract with AOS Data, Inc. (headquartered in Tokyo; Hiroshi Haruyama, Representative Director & President; hereinafter “AOS Data”) by agreeing to invest 200 million yen through a third party allotment in what will amount to a close business tie-up to conduct business in the medical market.

Most medical care information has been managed by medical institutions in a closed environment but the situation has drastically changed because data can now be safely managed and shared due to progress in cloud and devices. In February 2010, the Ministry of Health, Labour and Welfare partially revised the "Storage Place for Medical Records" or so-called *Outside Storage Notice* that allows storing medical information outside of medical institutions. Since the Great East Japan Earthquake in March 2011, the following year, much attention has been paid to business continuity planning (BCP) including database building, safe storage of paper medical records, and use of the cloud as a safe means to backup medical records at low cost has been examined.

To achieve regional cooperation, the close sharing of information between medical institutions and nursing-care facilities is now essential under circumstances where there are fewer hospitalization days, demand for integrated community-care system is increasing, and attention is being focused on the cloud as a means to connect related parties in different IT environments. This shift is not limited to just medical institutions with the government also becoming involved with the spread of the cloud as shown in national policies including the building up systems to accumulate medical data that will lead to medical cost reductions, new drug development and new medical technology.

The domestic cloud service market now amounts to 1.4 trillion yen and is estimated to exceed 3.5 trillion yen by 2021. In particular, Amazon Web Service or AWS with an overwhelming share of the public cloud that can be used at low cost now boasts millions of users in more than 190 countries all over the world and more than one hundred thousand corporate users in Japan, including financial institutions, governments and educational institutions. Yet, AWS with its excellent flexibility, safety and scalability operates on the cloud by way of AOS Data.

The AOSBOX, cloud backup service from AOS Data, won first place^(*1) in the cloud backup service for corporations section of the US Top Ten Reviews for five consecutive years and now boasts more than 1,000 corporate users and 300,000 general users in Japan. Great security is ensured based on military-level cryptographic technology by using an AWS domestic data center, and low cost achieved by storage that functions according to the frequency of data usage. This system also supports AI-based data utilization.

From here onwards we will proactively develop medical and office business in a joint alliance with AOS Data and achieve with excellent results both domestically and internationally. Because demand for cloud is rapidly increasing especially in the medical field, the Company will strive for a leading position in introducing the cloud on a full-scale to medical institutions and contribute to the amassing and analysis of medical data in line with the government's goal by an exclusive business tie-up with AOS Data and providing both safe and high-level solutions through domestic AWS servers. Also, in the office business, we will further promote sales by providing highly safe cloud solutions at low cost.

*1 AOSBOX is provided under the name of Zoolz in overseas countries.

AOS Data, Inc.

AOS Data is a 100% subsidiary of AOS Technologies, Inc., which is a long-established data recovery company founded in 1995. It provides diverse services and products for maintenance of personal computers and smartphones in response to the product life cycle from purchase to disposal. It has attained top credibility and performance in the system maintenance software section of BCN (sellout data as a result of aggregate calculation of POS data of major electronics retail stores) for nine consecutive years. AOS Data will further protect intellectual property and contribute to society by applying data management technologies for data backup, data migration, data restoration, data deletion and security products.